



FOR IMMEDIATE RELEASE

LynxSpring Announces Three New Hires and a Promotion

Area Technology Company Continues to Grow

Lee's Summit, Missouri – JANUARY 20, 2020 – LynxSpring, Inc. (<https://www.lynxspring.com>), a premier developer and provider of open, software and hardware platforms for smart buildings and edge-to-enterprise integration and applications, today announced the addition of three new hires to meet the company's continued growth, as well as the promotion of Erin DeFrieze to manager of professional services.

Chris Ware joins LynxSpring's product fulfillment team after previous experience as a warehouse distribution plant manager and serving in the military. As the manager of product fulfillment, he will oversee inventory management and supervise device assembly and configuration.

Kyle Cole joins LynxSpring's professional services team with experience as a help desk technician and assembly assistant for various companies. As a professional services technical associate, he will contribute to internal product and application development, test application designs, and assist the team with product lifecycles, deployment & support.

Vance Wheeler joins LynxSpring's operations and product management teams with expertise in project management, HVAC, energy management, and more. As the operations technology manager, he will help to continue to build out and support the company's Edge Enabled™ portfolio of IP controllers, gateways, applications, and services.

"We continue to experience strong growth as we drive forward with our efforts," stated Marc Petock, Chief Marketing and Communications Officer. "Our momentum is attracting great people and we are very excited to welcome these new members to the company."

Erin DeFrieze, who most recently was an application engineer within the company's professional services group and has been with LynxSpring for two years, has been promoted to manager of professional services. In this position she will play a more prominent role in supporting the company's professional services project management teams. She will be responsible for providing guidance and assisting with the implementation and management of the department functions.

"We are excited that Erin will be leading our professional services department as it continues to grow," said Marc Petock. "She has been instrumental to the company's continued growth and expansion of our service offerings."

About LynxSpring, Inc.

Embracing open software and hardware platforms, Lynxspring develops, manufactures, and distributes edge-to-enterprise solutions and IoT technology to create intelligent buildings, better energy management systems, equipment control and specialty machine-to-machine and IoT applications. Lynxspring technologies and solutions simplify connectivity, integration, interoperability, data access and normalization and analytics from the edge to the enterprise. The company's solutions are deployed in millions of square feet of commercial settings in the United States and internationally. More information about Lynxspring is available at <https://www.lynxspring.com>.

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